

Small-scale radio multiplex licence

Application form – Part A (public)

name of applicant (i.e. the body corporate that will hold the hechee).
Like DAB Ltd

Multiplex licence area being applied for (note this must be a small-scale multiplex area <u>currently</u> <u>being advertised</u> by Ofcom):

Exeter

Public contact details: Ryan Davies, 116 Wellington Street, Stockport. SK1 1YH

Email: dab@likemedia.group

Tel: 0161 399 0148

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1. Overview

You should complete this form if you are applying for a small-scale radio multiplex licence. You can find further information about small-scale radio multiplex services in the <u>Guidance notes for</u> applicants and licensees.

This application form is divided into two parts – Part A (which we will publish on our website) and Part B (which will be kept confidential). This document constitutes Part A; Part B of the application form is available on our website.

If you encounter any issues using these forms, please contact broadcast.licensing@ofcom.org.uk.

The purpose of this form

- 1.1 You should complete this form if you are applying for a licence to provide a small-scale radio multiplex service (a 'small-scale radio multiplex licence'). A small-scale radio multiplex service is the means by which DAB digital radio stations ('digital sound programme services') are broadcast, and can transmit around ten stereo digital sound programme services (or a significantly higher number if the DAB+ standard is utilised). The application form is divided into two parts Part A (which we will publish on our website) and Part B (which will be kept confidential). This document constitutes Part A; Part B of the application form is available on our website.
- 1.2 Small-scale radio multiplex licences are awarded by Ofcom in a competitive process.

 Applications are judged against specified criteria, and Ofcom awards the licence to the applicant which it considers best meets the criteria.
- 1.3 You can find more information about small-scale radio multiplex licences in Ofcom's published <u>guidance notes</u> for licence applicants and licensees. This document also includes detailed instructions on how to complete the application form, and information on the next steps in the application process. Please read this guidance and the 'frequently asked questions' carefully before completing both parts of the application form.

Provision of information

- 1.4 Ofcom requires complete and accurate information to assess applications. In particular, we must be satisfied that those applying for a licence are 'fit and proper' to hold a licence and are not disqualified from participation in a licence.
- 1.5 It is an offence under the Broadcasting Act 1996 (as amended) to provide false information or withhold relevant information during the application process, and may be grounds for revocation of a licence subsequently granted.

Publication of applications

1.6 Part A of the application form (i.e. this document) will be published by Ofcom on our website as soon as practicable following the closing-date for applications. Part B of the

- application form will remain confidential. Non-confidential responses to any clarification or amplifications will also be published on the Ofcom website, alongside the Part A application form. Ofcom may take into account any comments received from the public, which can be made to it with respect to Part A of the application submitted.
- 1.7 In submitting Part A of the application, you agree that Ofcom may publish contact details for the licensee (as required on the cover of this application form), which may include personal data, on the Ofcom website and/or in other relevant publications. If you have any questions about the information we publish, or there are any changes to this information, you should contact the Broadcast Licensing team by email (broadcast.licensing@ofcom.org.uk).
- 1.8 Ofcom considers issued small-scale radio multiplex licences to be public documents and copies of licences will be made available to third parties on request, noting that personal data apart from the name of the licensee may be redacted.

Data protection

1.9 We require the information requested in this form in order to carry out our licensing duties under the Broadcasting Act 1990, Broadcasting Act 1996 and Communications Act 2003. Please see Ofcom's General Privacy Statement for further information about how Ofcom handles your personal information and your corresponding rights.

Keeping up to date with broadcasting matters

- 1.10 We strongly recommend that you sign up to receive Ofcom's regular email updates on broadcasting matters including notification when the Broadcast Bulletin is published.
- 1.11 Ofcom publishes a monthly radio licensing update which lists new services licensed, licences revoked, licence transfers, and changes to licensed services during the past month.
- 1.12 To sign up to receive these communications, please visit https://www.ofcom.org.uk/about-ofcom/latest/email-updates and select 'Broadcasting'.

2. Extent of proposed coverage area

About this section

Under section 51(2)(a) of the 1996 Act, we are required to consider the extent of the coverage area an applicant proposes to achieve within the area which has been advertised. This section therefore asks you to describe the coverage you are proposing to achieve. Further questions on the detailed technical arrangements for the proposed service, including questions on the transmission site(s) that you intend to use and your plans for how the multiplexing and distribution of your service will be arranged are contained in Part B of the application form.

Before completing this section of the form, you should read carefully the notes on 'Extent of proposed coverage area' in Section 4 of Ofcom's guidance notes for licence applicants and licensees.

2.1 Provide a summary, fully consistent with the more detailed information about transmission sites supplied separately in Part B, of the coverage area proposed to be achieved by your technical plan. This should include a description of the target area you are seeking to serve within the advertised licence area, and also any areas you are aiming to serve outside the advertised licence area for this small-scale radio multiplex service. (You may refer to your coverage prediction in the response you provide):

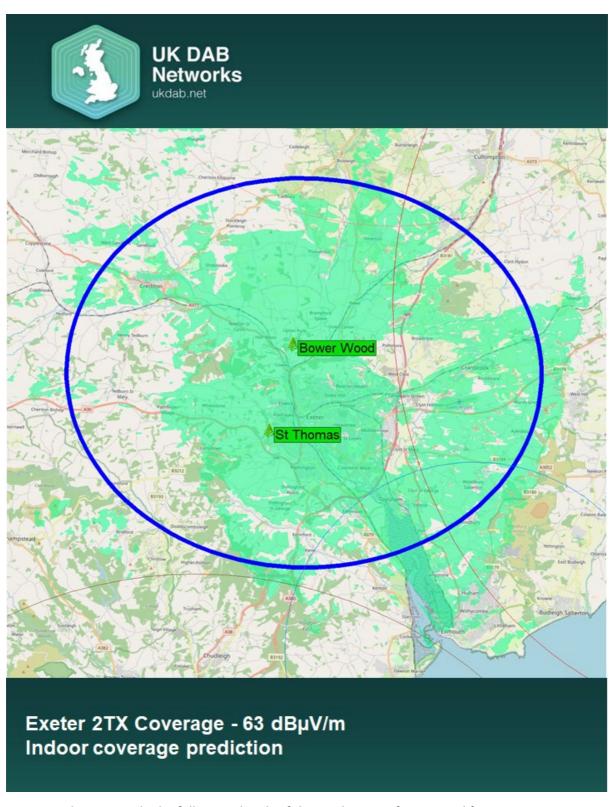
We are looking to achieve very good outdoor coverage and good to very good indoor coverage across as much of the licence area as possible within the parameters specified by Ofcom.

We achieve this with the use of transmitters at Exeter St Thomas and Bower Wood. Locally, there is some challenging topography and these two sites will be required in tandem to deliver a good signal throughout the Exeter polygon.

The coverage has been planned to provide as much of a contiguous coverage area as possible – especially outdoor coverage. Coverage has been deliberately planned in such a way to ensure compliance with population count criteria and to minimise overspill. There is some minor overspill outside of the polygon, but it does not add any significant total to the population count of the multiplex.

The sites and proposed ERPs we have selected have taken in to account ACI and interference with co-channel multiplexes as well ensuring population count compliance.

2.2 Please provide a coverage prediction map for the whole transmitter network you are proposing to build within 18 months if you are awarded a licence. The map should show the 63 dB μ V/m field strength and the advertised small-scale DAB licence area contour. Small-scale DAB licence areas in GIS format are available on the Ofcom website.



2.3 Please provide the following details of the prediction software used for your coverage assessments:

Provide the name and version of the	ATDI HTZ Communications x64
prediction tool used.	

Detail the terrain model used by the software and its resolution.	DTM: DEFRA 1m and 2m resolution (DSM+DTM)
Detail the ground cover (clutter) data used by the software and its resolution.	Buildings: DEFRA (automatic extraction – slope algorithm - performed at 2 m resolution then resampled)
	Vegetation (park, wood, forest) and Hydro from Corine Land Cover 2018 and Urban Atlas 2018 (European Environment Agency)
	Roads and railways from Open Street Map (2019)
What propagation algorithm has been	Model pre-set: Fresnel
used?	Diffraction geometry: Deygout 94
	Subpath attenuation: Coarse Integration
	FZ fraction: 0.8
	Earth radius (sea and land): 28,500km
Where multiple sites are proposed, describe what methodology has been used to assess the network (SFN) gain	Power Sum
If these predictions have not used Ofcom-provided population data, state what population data has been used and its source.	Ofcom data used
Have your predictions been generated by a commercial organisation? If so, by whom?	UK DAB Networks

3. Ability to establish the proposed service

About this section

In Section 3, we are asking questions about the applicant company, its financial and business plan, the relevant expertise and experience of those who will be involved in providing the small-scale radio multiplex service, and the timetable for coverage roll-out. The answers to these questions will enable Ofcom to assess the application under section 51(2)(c) of the 1996 Act. Additional information will be submitted in Part B.

In the first part of this section we are asking for details of the applicant's officers (directors or, in the case of LLPs, designated members), its shareholders and participants. Where applicable, we are also asking for details of the officers of the applicant's parent and associated companies or LLPs etc.

If any of the individuals named in your responses are known by more than one name/version of their name, all names must be provided.

Certain persons are disqualified from holding a small-scale radio multiplex licence. This section asks the questions which enable us to consider this for those types of disqualification which apply specifically to bodies corporate. It also asks questions which are relevant to our assessment of the applicant's fitness and properness to hold a small-scale radio multiplex licence.

The response boxes and tables should be expanded or repeated where necessary, or provided in a separate annex.

'Officerships' in this section refers to: directorships of bodies corporate, designated memberships of LLPs, or membership of a governing body of an unincorporated association (including partnerships).

The remaining questions in Section 3 relate to the applicant's financial and business plan, the expertise and experience of those involved, and the planned timetable for launching the proposed multiplex service.

Applicant's details

3.1 Name of applicant (i.e. the body corporate that will hold the licence):

Like DAB Ltd

3.2 Company registration number stated on Companies House (if applicable):

13006022

3.3 For UK registered companies, the address of the applicant's registered office stated on Companies House. For non-UK registered companies, the principal office address:

116 Wellington Street
Stockport
SK1 1YH

3.4 If a UK registered company, is the **current** Memorandum and Articles of Association document available on the Companies House website?

Yes

If no, please submit the up to date document and indicate you have done so in the checklist in Section 7 of Part B.

3.5 Contact details of the individual duly authorised by the applicant for the purposes of making this application. This individual should be the company secretary or a director.

Full name	Ryan Davies
Job title	Managing Director
Address	116 Wellington Street
	Stockport
	SK1 1YH
Telephone	0161 399 0148
Mobile	See confidential appendix B
phone	
Email	ryan.davies@likemedia.group

Ownership and control of company which will hold the licence

Details of officers, participants and shareholders of the applicant

3.6 Please provide the following details for each director or designated member of the applicant:

Full name	Correspondence	Country of	Other officerships held	Other
of	address ¹	residence	(and nature of the	employment
individual			business concerned)	

 $^{^{}m 1}$ This should be the same address as is held and published by Companies House.

Ryan Lewis	116 Wellington	England	See confidential	
Davies	Street,		appendix B	
	Stockport, SK1			
	1YH			
Ian Robert	116 Wellington	England	See confidential	
lan Robert Davies	116 Wellington Street,	England	See confidential appendix B	
	· ·	England		
	Street,	England		

3.7 Please identify any entities with which the applicant is affiliated:(If this question is not applicable to the applicant please respond "N/A" in the table.)

Full name of the entity Address

We have included in Appendix A to the confidential section the entire corporate structure of Like Futures Limited (75% shareholder) and Nation Broadcasting (25%

structure of Like Futures Limited (75% shareholder) and Nation Broadcasting (25% shareholder). In Appendix B we have detailed the personal equity shareholdings and Officerships of all Directors of the applicant company and for Directors and participants of affiliated companies.

3.8 Complete the following table, expanding it if necessary, to list all bodies corporate which are controlled by the applicant, and their affiliates:

Full name of entity	Address	Affiliates	
There are no hodies controlled by the applicant			

There are no bodies controlled by the applicant.

We have included in Appendix A to the confidential section the entire corporate structure of Like Futures Limited (75% shareholder) and Nation Broadcasting (25% shareholder). In Appendix B we have detailed the personal equity shareholdings and Officerships of all Directors of the applicant company and for Directors and participants of affiliated companies.

3.9 Complete the following table, expanding it if necessary, to list all persons who control the applicant, together with their affiliates. If any persons or bodies control the applicant jointly because they act together in concert (e.g. because of a shareholder's agreement), each such person must be identified here:

Full name of	Address	Affiliates
individual or body		

Like Futures Ltd (75%	116 Wellington Street, Stockport. SK1	See Appendix A for
shareholder)	1YH	affiliates

3.10 Complete the following table, expanding it if necessary, to list all officerships in other bodies that are held by any individual listed in response to question 3.9, and any affiliates of those bodies:

Full name of individual	Name of body in which	Affiliates of that body
	officership held	

We have included in Appendix A to the confidential section the entire corporate structure of Like Futures Limited (75% shareholder) and Nation Broadcasting (25% shareholder). In Appendix B we have detailed the personal equity shareholdings and Officerships of all Directors of the applicant company and for Directors and participants of affiliated companies.

3.11 Complete the following table, expanding it if necessary, to list all bodies corporate which are controlled by any body corporate listed in response to question 3.9, and their affiliates:

Full name of body	Body corporate controlled	Affiliates of body corporate
corporate listed in 3.9		controlled

We have included in Appendix A to the confidential section the entire corporate structure of Like Futures Limited (75% shareholder) and Nation Broadcasting (25% shareholder). In Appendix B we have detailed the personal equity shareholdings and Officerships of all Directors of the applicant company and for Directors and participants of affiliated companies.

3.12 In relation to each body corporate identified in response to question 3.9, complete the following table, expanding it if necessary, to list all bodies which hold or are beneficially entitled to shares, or who possess voting powers, amounting to more than 5% in the body corporate concerned ("participants"). You may, but are not required to, exclude from this table any bodies listed in response to question 3.9. If you are unable to provide a complete answer to this question in relation to beneficial owners, please state whether you have any reason to suspect the existence of any beneficial owners.

Name of body corporate	Like DAB Limited			
Full name of >5% participant	Number of shares	Total investment (£s)	Total investment (%)	% of voting rights
Like Futures Ltd	75	75	75	75
Nation Broadcasting Limited	25	25	25	25

Comments		

Name of body corporate identified in response to	Nation Broadcasting Limited			
question 3.9				
Full name of >5%	Number of	Total	Total	% of voting
participant	shares	investment	investment	rights
		(£s)	(%)	
Jason Scott Bryant	5100	51	51	51
Corrina Dawn Bryant	4900	49	49	49
Comments				

Name of body corporate identified in response to question 3.9	Like Futures	Limited			
Full name of >5%	Number of	Total	Total	% of voting	
participant	shares	investment	investment	rights	
		(£s)	(%)		
Ryan Lewis Davies	50	50	50	50	
Ian Robert Davies	50	50	50	50	
Comments					

Involvement of the applicant in specified activities

3.13 Please state below whether the applicant, or any of the directors, shareholders or other individuals named above, including their associates (i.e. directors of their associates and other group companies), is, or is involved in, any of the below, and the extent of that interest.

Activity/involvement	Yes or No	Please state who is involved; the name of the body/individual/agency they are involved with; and the extent of their involvement
A local authority	No	
A body whose objects are wholly or mainly of a political nature, or which is affiliated to such a body	No	
A body whose objects are wholly or mainly of a religious nature; ²	No	
An individual who is an officer of a body falling within (b) or (c);	No	
A body corporate which is an associate (as defined in paragraphs 1(1) and 1(1A) of Part I of Schedule 2 to the Broadcasting Act 1990) of a body falling within (b) or (c);	No	
An advertising agency or an associate of an advertising agency	No	

² Please refer to Sections 3 to 5 of <u>Ofcom's religious guidance note</u> for details on how we determine the eligibility of religious bodies to hold certain broadcasting licences.

Details of applications, licences and sanctions

3.14	Is the	applicant	a current	licensee	of Ofcom?
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No

If yes, please provide the licence details expanding the table if necessary:

Licence number	Name of multiplex

3.15 Has the applicant held an Ofcom broadcasting licence before?

No

Licence number	Name of service or multiplex

3.16 Has anyone involved in the proposed service, held an Ofcom broadcasting licence or been involved in an Ofcom-licensed broadcast service before?

Yes

If yes, please provide the details expanding the table if necessary:

Dates licence	Licence	Name of service or multiplex
was held or	number (if	
dates of	known)	
involvement		

A full list of current Ofcom licenses connected to Like Futures and Nation Broadcasting and the Directors and participants is included in Confidential appendix C.

3.17 Does the applicant control an existing Ofcom licensee?

No

If yes, please provide the licence details expanding the table if necessary:

3.18

3.19

3.20

Licence number	Name of service or mu	ltiplex
	of Schedule 2 to the Bro	nsee or by any person who is connected padcasting Act 1990) with an existing licensee
Yes (delete as appro	priate).	
If yes, please provide	e the following informati	ion, expanding the table if necessary:
Licence number	Name of service or mu	ltiplex
The licenses current confidential appen		nnected to Like Futures Limited is included in
No If yes, please provide	e the following informat	ion, expanding the table if necessary:
Licence number	Name of service or mu	ltiplex
	,	nding investigation by any statutory regulatory or abroad in respect of any broadcast-related
No		
If yes, please provid		cpanding the table if necessary:
	e the following details ex Name of service or multiplex	opanding the table if necessary: Details of the investigation

3.21

3.22

3.23

	or any person(s) conf or contravening a co			•
No				
If yes, please provid necessary:	de the following detai	ils relating to each	sanction expandir	ng the table if
Licence number (or equivalent)	Name of service or multiplex	Nature of the breach	Sanction imposed	Date sanctio imposed
consideration for O hold a Broadcasting	provide any informat fcom in determining g Act licence. mation to provide, pl	whether or not the	e applicant is fit ar	
N/A				
unlicensed broadca	or any person(s) consting offence?	trolling the applica	ant – ever been co	nvicted of an
No				
	de the following detai		ı	
Full name	Date of convicti (dd/mm/yy)	ion/action	Penalty	

Financial and business plan

3.24 Explain how the applicant considers it will be able to establish its proposed service. This should include an explanation of the costs required to establish the multiplex service, and how these costs will be met:

The applicant is a newly established company owned and run by experienced operators of DAB and SSDAB services.

Like DAB Ltd is the majority shareholder in the applicant. Its shareholders and directors are committed to the UK commercial radio industry and to providing the necessary funding to see the business to profitability and beyond.

The management of the multiplex, including its technical start-up and liaison with C-DSPs and DSPs will be contracted to UK DAB Networks, a new consultancy and DAB operations company owned by Ash Elford. Ash has established an enviable reputation as one of the pioneers of SSDAB. Ash will be responsible for the day-to-day management and strategy of the multiplex. He has established UK DAB Networks to provide an effective management and ownership platform for SSDAB operations.

Nation Broadcasting is a minority shareholder in Like DAB Ltd. Nation is the UK's third largest operator of local commercial radio licences and has interests in a number of local DAB multiplexes across the UK. It has considerable DAB launch and operating experience, including in SSDAB, having owned and operated the Glasgow trial multiplex since 2018.

The applicant will work closely with its service providers in community radio/ C-DSP services to promote the launch of SSDAB. Given our investment in transmission, we are confident that all community radio operators and putative C-DSP operators will be keen to take advantage of our offer of de minimis platform fees.

Our collective experience gives us full knowledge of the costs and risks associated with the launch and operation of the multiplex. Nation Broadcasting's credit and finance function will provide all finance and back-office functions to the applicant through UK DAB Networks Ltd. This will free us to focus on providing an excellent service to listeners and its service providers.

Start-up capital requirements of transmitter and associated equipment will be provided through loans from our majority shareholder, Like Futures Ltd. We will contract with the transmitter site owners for rental. Multiplexing software will be sourced from the world's leading multiplex software firm Factum Radioscape, a majority Nation owned company. Day to day operating costs will be met through renting capacity on the multiplex to third parties.

Any shortfall/losses will be borne by loans from our majority shareholder Like Futures Ltd

3.25 Detail the sources of finance that will be used to fund the multiplex service, under the following headings:

- a) Share capital
- b) Loan stock
- c) Leasing/HP facilities (capital value)
- d) Bank overdraft
- e) Grants and donations
- f) Other (please specify)

The answer to this question is given in Confidential Appendix M

3.26 Provide evidence that sufficient funds are available to each investing shareholder to cover their proposed investment. For incorporated investing shareholders, provide a copy of the most recent statutory accounts.

The answer to this question is given in Confidential Appendix M

Accounts for Nation Broadcasting Limited are enclosed in Appendix G.

No accounts are available for the other investing incorporated shareholder or the applicant.

3.27 All of the funding identified above should be confirmed. If any funding has not been confirmed, or if there are any pre-conditions before the funding is released which have not yet been met, provide an explanation of what needs to be done, the dates by which it needs to be carried out, and any steps the applicant needs to take to ensure the funding is confirmed and/or released.

All of the funding is confirmed.

Relevant expertise and experience

3.28 Please provide details of who will be responsible for the day-to-day general management of the multiplex service (for example, dealing with programme service providers and contractual matters). Please also briefly state their previous relevant experience. (Note that any individuals or contractors who cannot be identified at this stage can instead be included in the confidential section (Part B) of the application form.)

We have access to a number of individuals with significant DAB experience. This expertise will ensure a smooth, professional launch and successful ongoing operation of the multiplex.

Day-to-day management of the multiplex will be by Ash Elford, owner of UK DAB Networks Ltd, a new DAB multiplex consultancy, ownership and operating company.

Ash is one of the UK's pioneers in SSDAB and has overseen the establishment and successful operation of the Portsmouth SSDAB trial. Ash has also been working with our minority shareholder, Nation Broadcasting, for a number of years and has overseen the significant improvement in the reliability, coverage and services on the SSDAB Glasgow trial. Ash was previously engaged in the DAB digital radio team at Arqiva.

Ryan Davies is Managing Director of Like DAB Ltd and has been involved with DAB services for the past 5 years within the UK, following the launch of Like Radio. Ryan was also the Manager for Forest Community Media for 10 years (2009-2019) and oversaw the community licence application for Dean Radio. Outside of the media industry, he has managed some of the UK's and Europe's most challenging I.T transformation projects, as an employee and then through his own successful I.T companies. This experience will assist with connectivity of all the transmission sites and provide unique reliable solutions, where potentially the "standard way of working" may not be possible.

Ian Davies has been in the radio industry for over 30 years. He has been also running Like Radio, a DAB only service for only 5 years. Ian's expertise is marketing, and he will oversee the launch publicity to maximise the impact for services available.

Jason Bryant has been involved in the development and rollout of DAB in the UK since the launch of the first national multiplex in 1999. He represented the original Talk Radio and Virgin Radio channels on Digital One. He has won and launched a large number of DAB multiplexes – including in London, Scotland and Wales. Jason led Nation Broadcasting's investment in Factum Radioscape, one of the World's leading software providers of DAB multiplex software and monitoring systems.

Martin Mumford, Nation's Managing Director, will oversee the finance and compliance functions for UK DAB Networks Ltd. Martin has longstanding experience in managing successful multiplex businesses.

3.29 Please provide details of who will be carrying out the installation and on-going maintenance of your multiplexing / transmitter equipment (or the name of your proposed transmission and multiplex provider if you intend to use a third-party organisation for these services). Please also briefly state their previous relevant experience. (Note that any individuals or contractors who cannot be identified at this stage can instead be included in the confidential section (Part B) of the application form.)

Function	Responsible party	Previous experience
Installation of transmission	Commtronix Ltd	Significant experience
equipment		of installation of DAB
		transmission systems

		for small and large broadcasters
Ongoing maintenance of the transmission equipment	Commtronix Ltd	Significant experience of installation of DAB transmission systems for small and large broadcasters
Installation of the Multiplexing equipment	Factum Radioscape Ltd	Significant experience of installation of DAB multiplexing systems for small and large broadcasters.
Day-to-day technical management and maintenance of the multiplexing equipment (if different from response to question 3.28 above)	UK DAB Networks Ltd	Significant experience of managing DAB multiplexes.

Timetable for coverage roll-out

3.30 In no more than 250 words, please tell us how soon after licence award you expect your multiplex service to become operational and achieve the coverage you are proposing.

Please provide an outline project plan with timeline (e.g. a Gantt chart or similar) showing the high level activities and tasks leading up to the launch of your multiplex service:

Our plans for Exeter include the provision of two transmission sites. We expect the multiplex to be operational within 12 months of licence award.

Multiplexing and encoding will be done using the Factum Radioscape Enmuxa platform which provides a world leading multiplexing system providing good quality audio on a robust system. The Enmuxa platform is highly flexible and will be ready in ample time before launch.

In addition to the technical requirements, soon after award we will commence the procurement of telecoms and establish transmission contracts with service provides.

A project plan is included in Appendix I.

We are experienced in the establishment of multiplexes from application through to launch and will capitalise on this to ensure a smooth launch of the multiplex.

4. Involvement of C-DSP providers; demand or support from programme providers

About this section

Section 51(2)(ca) of the 1996 Act requires Ofcom to take into account the desirability of awarding a small-scale radio multiplex licence to a body corporate that is providing – or proposing to provide – a C-DSP service in the locality being advertised (or involving such a person as a participant in the licence-holding company).

Section 51(2)(f) of the 1996 Act requires Ofcom to take into account evidence that the applicant has support from providers interested in having their existing or planned programme services carried on the proposed multiplex.

Note that we do not require applicants to provide us with a full-line up of services they intend to provide, or details about the content of those services.

Involvement of C-DSP providers

- 4.1 Is the applicant body proposing to provide its own C-DSP service on the multiplex?NO (please delete accordingly)
- 4.2 If the answer to the above question is 'yes', please provide a name and brief details of this proposed service. If the service is already licensed by Ofcom, the licence number should be provided:

NOT	an	nlı	റമ	n	Δ
Not	uμ	РΠ	ca	v	-

4.3 If the answer to the above question is 'no', please provide details of any participant in the applicant body that is proposing to provide a C-DSP service on the multiplex. If the service is already licensed by Ofcom, the licence number should be provided:

Not appl	ical	bl	e
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Demand or support from programme providers

4.4 Please provide any evidence which has been gathered of support for the provision of the proposed multiplex service among providers or prospective providers of community or local digital sound programme services in the area to be served by the multiplex service:

The Act is clear that it is desirable to provide a platform for C-DSPs. We have made plentiful provision for community radio and services operating under a not-for-profit basis.

We propose the following C-DSP services to be carried on the Exeter SSDAB multiplex.

- ExDance
- Soundart Radio

We are aware that Phonic FM is participating in another licence application. However, given our proposed investment in transmission and coverage and our offer to provide access to the platform at a de minimis rate, we believe that they will accept an offer of carriage from us, should we be successful. For clarity, all C-DSP providers will be offered identical terms for reserved capacity.

More generally, for DSPS providers, given the involvement through our multiplex manager UK DAB Networks with SSDAB trials in Portsmouth and Glasgow, the publicity and response to our published plans, and the fact that our team is well known and highly regarded in the industry, we have not been surprised to receive substantial interest from putative operators in the area.

Consequently, the SSDAB multiplex will launch with a strong line up of commercial programme services and we have submitted our preferred line up of services confidentially to Ofcom, based on a number of factors including track record, variety and localness.

Full details about contact with prospective service providers is included in Confidential Appendix K.

5. Fair and effective competition

About this section

Section 51(2)(g) of the 1996 Act requires Ofcom to assess whether, in contracting or offering to contract with programme service providers, the applicant has acted in a manner calculated to ensure fair and effective competition in the provision of community and local digital sound programme services.

In assessing applications, we need to have confidence that the prospective small-scale radio multiplex licensee has approached a wide range of potential service providers. Negotiations that have taken place between the applicant and potential service providers need to have been demonstrably fair, and the terms of any contract for service provision must be fair and non-discriminatory.

Applicants should note there are two further questions relating to fair and effective competition in Part B of the application form.

Please detail the measures that have already been taken, and will be taken before and during the licence period, to demonstrate that, in contracting or offering to contract with programme services providers, the applicant has acted in a manner calculated to ensure fair and effective competition in the provision of such services:

In preparation for our licence application, have made several announcements to the trade press through 2020 (through our partners Nation Broadcasting and UK DAB Networks) inviting interested broadcasters to talk to us. We have also invited broadcasters that we have relationships elsewhere with to join our application.

As a minimum we will:

- Provide a website and social media channels regularly inviting interested broadcasters to contact us
- Publish a ratecard for multiplex capacity
- Provide capacity at a de minimis rate to C-DSP services, making use of reserved capacity
- Work to ensure that multiplex is as fully utilised as possible
- Allocate capacity in a way that promotes the greatest diversity of formats and providers in the event of demand for multiplex capacity exceeding supply.

6. Declaration

About this section

This form must be submitted by the body corporate which will hold the licence. The declaration must be certified by a company director or the company secretary, and covers all information provided by in the applicant in both Part A and Part B of the application form. The declaration must also be dated.

- a) I hereby apply to Ofcom for the grant of a licence for the small-scale radio multiplex licence described above and declare that the information given in this application form is, to the best of my knowledge and belief, correct.
- b) I further declare and warrant:
 - i) that the applicant is not a disqualified person within the meaning of that expression as defined in Part 2 of Schedule 2 to the Broadcasting Act 1990, as amended, or as a result of a disqualification order under section 145 of the Broadcasting Act 1996;
 - that having made all reasonable enquiries neither the applicant nor any person controlling the applicant, as result of the grant to me of the licence, breach any requirement of Schedule 14 to the Communications Act 2003 with regard to the accumulation of interests in broadcasting services or to the restrictions on crossmedia interests;
 - iii) that the applicant is not disqualified by virtue of the provisions of section 143 (5) of the Broadcasting Act 1996 in relation to political objects and the provisions of section 144 (3) of the Broadcasting Act 1996 in relation to the provision of false information or through the withholding of information with the intention of misleading Ofcom; and
 - iv) that no director or person concerned directly or indirectly in the management of the Licensee is the subject to a disqualification order as defined by section 145 (1) of the Broadcasting Act 1996.
- c) I understand that Ofcom reserves the right to revoke the licence (if granted) if at any time any material statement made to Ofcom is found to be false and to have been by the applicant or any member or officer thereof knowing it to be false. I also understand that under sections 144 and 145 of the Broadcasting Act 1996, the provision of false information could incur a criminal conviction and a disqualification from the holding of a Broadcasting Act licence. I further certify that, to the best of my knowledge, any matters which might influence Ofcom's judgement as to whether the directors and substantial shareholders involved in this application are fit and proper persons to participate in a radio licence, have been made known to Ofcom.

Full name (BLOCK CAPITALS) of the person authorised to make the application of behalf of the applicant:

RYAN LEWIS DAVIES

Date of application:

23 November 2020

I am authorised to make this application on behalf of the applicant in my capacity as (delete as appropriate):

Company Director.

R. C Drives

You now need to complete the <u>confidential section (Part B)</u> of the application form.